

SALMAN A. AL-ANSARI

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-----EDUCATION-----

<i>Hamad Bin Khalifa University</i> <i>Doctor of Juridical Science (S.J.D)</i>	Doha, Qatar 2023-2026
<i>HEC Paris</i> <i>Executive Master of Business Administration, E.M.B.A.</i>	Doha, Qatar 2012-2013
<i>University of Pennsylvania Law School</i> <i>Master of Laws, LL.M.</i>	Philadelphia, PA, USA 2006-2007
<i>Qatar University College of Law</i> <i>Bachelor of Laws, LL.B.</i>	Doha, Qatar 1998-2004

-----PROFESSIONAL EXPERIENCE-----

<i>Al Ansari Law</i> <i>Partner</i>	Doha, Qatar 2025 - Present
<ul style="list-style-type: none">▪ Advised QNB as Qatar Law expert in ICSID dispute.▪ Advised the State of Qatar as Qatar Law expert in ICSID dispute.▪ Represented Junior's Restaurant before the Investment and Trade Court in a high-stakes dispute challenging an administrative decision issued by the Ministry of Commerce and Industry refusing the registration of the client's trademark.▪ Represented Junior's Restaurant in a 200 million QAR dispute before the Investment and Trade Court.▪ Advised and issued a capacity opinion addressed to an entity incorporated in Kazakhstan, to confirm the corporate existence, capacity, and authority of UCC and its subsidiaries to enter into a parent company guarantee relating to an EPC Contract in connection with the second line of the Beineu-Bozoi Shymkent gas pipeline project in the Republic of Kazakhstan.▪ Advised and issued a capacity opinion addressed to the investment agent to confirm the corporate existence and capacity of Msheireb Properties LLC ("MP") to enter into a Murabaha agreement.▪ Advised on a USD 5,000,000,000 asset-linked secured notes programme. The transaction involved entry into a Qatari-law-governed account pledge agreement in respect of the deposit account held at Qatar National Bank QPSC.▪ Advised PayPal Pte. Ltd, a Singapore MAS-licensed entity ("PayPal") with respect to their Crypto Merchant Onboarding in the Middle East and North Africa Region.▪ Advised PayPal Network Pte Ltd ("PayPal") in relation to the new payment system that PayPal intended to launch to facilitate cross-border payments between bank accounts, e-money wallets, and mobile money wallets.▪ Advised and issued capacity and enforceability opinions in two separate financial transactions involving North Oil Company as borrower valued at 1.5 billion USD.▪ Advised Qatar Gas Transport Company Limited (Nakilat) QPSC in the re-domiciliation of three Nakilat shipping.▪ Represented Al Muftah Group WLL in the purchase of 51% of the issued share capital of Qatar Scientific Company W.L.L. ("QSC").▪ Advised Mesaimeer City Real Estate Company on a 50+ million QAR assets acquisition.▪ Advised the Qatar Media City - Qatar Flim Committee.	

- Represented North Oil in multi-discipline disputes.
- Represented Occidental Petroleum in a multi-million dispute.
- Represented Voltas in a QAR billion litigation.
- Represented QRail in a multi-billion dollars arbitrations.
- Represented UDC in a multi-million dollars arbitration.
- Represented UCC in a multi-million dollars arbitration.
- Advising the Supreme Committee for Delivery & Legacy in its restructuring.
- Represented QRail in a multi-billion litigation.

Al-Ansari & Associates
Partner

Doha, Qatar
2007 - 2025

- Negotiated and drafted the FIFA Enabling Law and associated decisions.
- Conducted a gap analysis for the Supreme Committee for Delivery and Legacy on Qatar laws against FIFA's guarantees.
- Advised Qatar Football Association together with the GCC members associations in establishing the Arabian Gulf Cup Association.
- Advising Qatar Football Association in the set-up of an arbitration court of sports.
- Advised and setting up the first workers union known as Qatar Players Association.
- Advised Q2022 in its restructuring and constitutional documents.
- Represented a TATA subsidiary in \$500 million arbitration.
- Represented beIN Sports in a multi-million rights disputes.
- Advised Siemens on a global multijurisdictional acquisition.
- Advised Hassad Food (a QIA subsidiary) in acquiring the only dairy farm in the State of Qatar.
- Advised Mazaya on \$30 million facility.
- Advised private investors in acquiring a hospitality company.
- Advised Amiri Flight (governmental airline focusing on the head of State and government members air transportation) on various matters which include: \$800 million Boeing aircrafts purchase, \$40 million aircrafts refurbishment, negotiating and reviewing maintenance and operational agreements.
- Advising Qatar University with its tendering process and contracts drafting, restructuring its commercial subsidiaries and research agreements.
- Advised Merrill Lynch International in its advisory services with Msheireb Properties.
- Advised Oakwood Asia Pacific Ltd. in its hospitality agreements with local owners.
- Advised Tasweeq in a Q.R. 100 million pelage agreement.
- Advised Travelex in an acquisition of a local exchange company.
- Advised and representing FISIA in a \$ 200 million ICC construction arbitration.
- Advised GE and FISIA in \$ 120 million ICC construction arbitration.
- Advised Alkhalij Commercial Bank in relation to the first insurance related bond.
- Advised Alkhalij Commercial Bank in a \$1.8 billion refinance facility.
- Advising an international law firm, QNB Capital, Qatar Petroleum and Gulf International Services in relation to the proposed acquisition of Amwaj Company.
- Advised and representing Vodafone-Qatar in a Q.R. 2 billion arbitration and litigation.
- Advised a local company in the first Real Estate Investment Trust (REIT) to be listed on the Singapore Exchange (SGX).
- Advising Alkhalij Commercial Bank in several matters which include: its merger with International Bank of Qatar, incorporation of a brokerage company, incorporation of an insurance company (QFC based), restructuring of a Q.R. 850 million facility, Islamic operation and transactions, conflict of laws and Qatar compliance matters.
- Advised New Doha International Airport in a Q.R. 240 million construction mediation.
- Advised Doha Film Institute in a multi-million production agreement.
- Advised Sky Oryx JV in a \$ 2 billion construction mediation.
- Advised NDIA in a \$ 120 million mediation.
- Advised Tekfen in a Q.R. 450 million gas pipeline construction dispute.
- Advised a foreign investor in a Q.R. 120 construction litigation.
- Advised the Roudha Center – Supporting business women (Pro Bono).
- Advised the Innovation Leadership Center (Pro Bono).

- Advised, negotiated and drafted a sponsorship contract of Q.R. 25 million for Qatar Stars League.
- Rendered legal consultations and legal opinions on issues such as incorporation, rent, employment, immigration, real estate, banking, finance, and environment. Representative clients include: Tasweeq, Muntjat, DFI, ExxonMobil, QatarGas, Servcorp and College of North Atlantic.

Patton Boggs, LLP, Attorneys at Law

Doha, Qatar

Associate, Business Department

2008-2010

- Advised Qatar Development Bank in Al-Dehmeen Program (the largest finance pregame for SMEs), the work included drafting the master agreement and supplements and advising on the structure of the program.
- Advised Doha Film Institute, the work included drafting the incorporation document and advising on the legal structure.
- Advised Qatar Museums Authority in establishing a grant of Q.R. 14 million.
- Advised New Doha International Airport in a \$1.8 billion mediation as Qatar law expert.
- Advised in a QAR1.2 billion construction litigation.
- Advised in a \$850 million Islamic financing transaction, the work included reviewing and drafting the finance documents.
- Advising in a \$1.4 billion construction dispute and a litigation of Q.R. 1.5 million (UEM v. Ashgal).
- Advised Animal Rescue Qatar (Pro Bono).
- Advised Qatar Stars League Management, the work included revising human resource manual, drafting labour contracts, and set out dispute resolution procedures (Pro Bono).
- Advised the American Embassy in establishing the American Chamber of Commerce Qatar (Pro Bono), the work included drafting the incorporation documents and advising on the legal structure.
- Advised Knowledge Ventures Holdings (a Qatar Foundation Company that holds shares in Vodafone, Gulf Bridge International and Mezza) in its incorporation.
- Rendered legal consultations on issues such as incorporation, rent, employment, immigration, real estate, banking, finance, and environment. Representative clients include: ExxonMobil, Qatari Diar Real Estate, Al Wa'ab City, GHD, New Doha Prot, Q-Chem, Q-Media, Qatar Marine Festival, Qatar Development Bank, Qatar National Hotels, UDC, New Doha International Airport, Qatar Airways, UEM, Tasweeq, Q-Chem, Citibank, Qatar Islamic Bank, The First Investor, QIPCO, ITT, Sotheby's, Georgetown University, Northwestern University and College of North Atlantic.

Qatar University College of Law

Doha, Qatar

Visiting Lecturer in Law

2008- 2009

- Initiated a Legal Writing & Research clinic and proposed a permanent center for legal support, which was adopted to create a Legal Writing & Research Center.
- Courses taught include Legal English and Legal Research and Writing.
- Created a partnership with the law firm of Patton Boggs.
- Qatar University Recognition Award, Qatar University College of Law 2008.

Qatar Stars League Management

Doha, Qatar

Chair of Dispute Resolution Committee

2008-2009

- Set out and drafted the dispute resolution procedures.
- Headed a committee to finalize the internal regulations and policies.
- Review and revised the Human Resource Manual, the Financial Polices, the Tenders and Procurement Policies, and the Recruitment Policies.
- Chaired the compliance and follow up committee aims to create the internal polices of the organization.
- Drafted employment contracts and players' employment contracts.
- The CEO consultant.
- Advised on the corporate governance of the organization.

- Created a Legal English Course for the College, which is transformed to 4 course program.
- Appointed as head of Students Affairs at the College of Law, summer 2007 – fall 2008.
- Taught courses such as Corporate Law, etc.
- Recruited senior students as Teaching Assistants.
- Member of the Law Students' Recruitment Campaign Committee.
- Founded the Student Union and the Media Committee at Qatar University College of Law.
- Worked with current students on after-graduation career choices.
- Drafted the constitution of the Students' Club of the Qatar University College of Law.

----- PUBLICATION, SPEECHES, PRESENTATIONS -----

Books

- Co-Author, *The Business of the FIFA World Cup*, Routledge & CRC Press, 18. Legal Challenges for the 2026 and 2027 FIFA World Cups, Second Edition Book, 2026.
- Co-Author, *Environmental Risks for Major Project-Judicial Comparison*, First Edition, Book 2012.

Articles

- Co-Author, *Addressing Human Rights Risk Through Mega-Sporting Event Implementing Legislation: A Comparison between the Russian and Qatari FIFA World Cups*, Houston Journal of International Law (forthcoming 2026)
- Co-Author, *Resolution of Human Rights Disputes Arising from Mega-Sport Events: Why Claims Against Sport Governing Bodies are Next to Impossible?*, UCLA Journal of International Law & Foreign Affairs (forthcoming 2026)
- Co-Author, *The International Legal Framework Of FIFA Mega-Sport Events In The Era Of Global Contractual Governance*, Harvard Journal of Sports & Entertainment Law, Volume 17, Issue 2 (Summer Edition) - (forthcoming 2026)

-----CONSULTANCIES AND ADVISORY FUNCTIONS-----

- Qatar Cool P.S.C., Board Member
- Saudi Sports Arbitration Center, Arbitrator.
- Kuwait National Arbitration Tribunal, Arbitrator.
- Court of Arbitration of Sports, Arbitrator.
- Appeals Committee, Asia Football Federation AFC, Chairperson, 2015 – Present.
- Appeals Committee, FIFA, Deputy Chairperson, 2017 – Present.
- Qatar Sports Arbitration Foundation, Vice President, 2016 – Present.
- Qatar Players Association, Founder & President, 2015 – 2018.
- Professionalization Committee, Disciplinary Committee Member, 2007-2008.
- Participated in decision-making concerning players' disciplinary actions.
- Journal of International Law & Policy (JILP), Philadelphia, PA, Associate Editor, 2006-2007.
- Qatar International Arbitration & Reconciliation, Center Qatar Chamber of Commerce, Arbitrator in disputes (2013-on going).
- Alkhalij Commercial Bank (Q.S.C), legal consultant (2010).
- Qatar Stars League Management, Chair of the dispute resolution committee (QSLM) (2009).
- Qatar Stars League Management, Chair of the compliance & follow up committee (QSLM) (2009).
- Qatar Stars League Management, member of the human resource manual compliance committee (2009).
- Qatar Stars League Management, the CEO's Advisor (2009).
- International Bar Association (IBA) - Young Lawyers Committee (National Representative).
- Gulf Cooperation Council Accounting and Auditing Organization (GCCAAO) (Exams Committee 2008).
- Professionalization Committee of Qatar (PCQ), advisor.

----- HONORS AND AWARDS -----

- The Middle East Achievement Award 2017, The Middle East Legal Awards, hosted by LegalWeek and the Association of Corporate Counsel (ACC).
- Ranked as one of the leading lawyers in the State of Qatar, Chambers Global Guide, Chambers & Partners, 2013, 2014, 2015, 2016, 2024 and 2025.
- Qatar University Guest of Honor, Alumni 2000-2006, Qatar University 2010.
- Supreme Family Council Recognition Award, Supreme Family Council, 2009.
- Qatar University Recognition Award, Qatar University College of Law, 2008.
- Emiri Scholarship, The Higher Education Institute, 2006.
- Supreme Family Council Recognition Award, Conference of Democratic Movement in the GCC, 2005
- Honor of Excellence, Qatar University College of Law, 2004.
- Recognition Award for winning the 3rd position in the Youth Olympics in Moscow, Youth and Sports Authority, 1999.

-----LANGUGES-----

- Arabic and English.